# 365 DAY CONTENT CALENDAR

ARTIST EDITION



The Unsigned Artist
MANAGING YOUR CAREER

### YOUR MONTHLY CONTENT PROCESS

SCHEDULE CONTENT
PREP DAYS INTO A
PROJECT
MANAGEMENT APP

LIKE TRELLO

BRAINSTORM CONTENT IDEAS FOR THE MONTH CO-ORDINATE
WITH YOUR
RELEASE
CALENDAR

3

4

WRITE/RECORD ANY NECESSARY CONTENT 5

CREATE FREEBIE
FOR CONTEST
WINNERS OR
MAILING LIST
SUBSCRIBERS

DETERMINE THE CALL TO ACTION FOR EACH PIECE OF CONTENT

7

CREATE SOLID
CAPTIONS FOR
EACH POST

8

SCHEDULE ALL
CONTENT TO BE
POSTED IN YOUR
PREFERRED APP

9

INTERACT WITH FANS AND FOLLOWERS

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### PREP YOUR CONTENT MONTH

#### PREPPING FOR YOUR FIRST MONTH

- Set up your Content Photoshoot:

Your content creation will be based mostly around visual images so this is important! Really look back carefully at the work we have done on Artist Branding in the video workshop to choose which style of shooting would best suit you and your music. Consider your style of clothing and the location of your shoot.

This doesn't need to be expensive, do some research or if need be, use a phone that has a really great camera on it and then tweak it in the editing stage!

- Sift through blogs, musical institutions and social media hashtags to find articles or inspiring posts that your fans may love to read. Create a list of interactive links so that you can repost them later on. Google Docs is a great tool for this!
- Cut up videos of your music into 59 seconds, both live and promotional, where possible, add subtitles.
- Cut up audio from tracks, live interviews and make them into clips, adding subtitles.
- Establish any themes that best suit your core message. Have something that your fans can count on to come each week if they follow you. It will give them value for becoming a follower of yours, after of course falling in love with your music! Themes could be a music tip each week? An artist of the week? This can possibly give cross promotion possibilities also!

It could also be something to motivate or to inspire people.

## ROUGH MONTHLY RELEASE SCHEDULE

#### POSSIBLE RELEASE SCHEDULE

Everyones plans are different and if this doesn't work for you then that's absolutely fine!

I'll be using this rough estimated schedule as an example as we go through the calendar but I have also supplied you with a clean sheet on the next page to create something for yourself.

Here we go...

JANUARY	Build Fanbase	JULY	LIVE SHOW!!!
FEBRUARY	Build Fanbase	AUGUST	Release Promo
MARCH	Release Promo	SEPTEMBER	RELEASE!!!
APRIL	RELEASE!!!	0 C T 0 B E R	Show Promo
МАҮ	Promote Release	NOVEMBER	LIVE SHOW & Merchandise
JUNE	Show Promo	DECEMBER	Promote Merch

#### JANUARY CONTENT

#### OVERVIEW

January is a time for renewal, motivation and inspiration.

It's the perfect opportunity to dust yourself off and inject some of that real gogetter attitude that possibly got lost a bit towards the back end of last year. Take some time to look at creating a set of goals for the year ahead, work to a quarterly schedule so that you are breaking down the bigger picture and setting yourself realistic time frames and expectations.

Usually, I try to aim for a release of some sort (a track, cover or music video) every 4 - 5 months but everyone is different and because of that, I'm going to keep this pretty vague so as to allow you to input your own release plan. Take some time to figure that out and input accordingly on the next page where I've supplied you a clean sheet for each month.

Feel free to repeat any of the ideas on the calendar a few times throughout the month, posting at the best times according to your analytics.

#### POSSIBLE JANUARY CONTENT

- -Posts with the intention to motivate, ie. supporting other artists, 'New Year, New You'
- Teasing exciting opportunities ahead with maybe quotes for 'following your dreams' paired with an authentic caption on what you're planning for the year ahead (be vague though, don't give it all away at once'

### JANUARY CONTENT

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JANUARY CONTENT

### JANUARY CALENDAR

SUNDAY	$M\;O\;N\;D\;A\;Y$	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			NEW YEARS DAY! POST LIVE	2	PERSONAL PICTURE FROM THE HOLIDAYS	4
			'	2	3	# S A T U R D A Y
PROMO		SHARE		POST AN ARTICLE OR		SHOUTOUT
PICTURE		S O M E T H I N G F U N N Y		BLOG REVIEW		S U P P O R T A N O T H E R
5	6	7	8	9	10	ARTIST 11
	M O N D A Y M O T I V A T I O N Q U O T E		LIVE SHOW		PROMOTE A FREE MUSIC	
			PICTURE		DOWNLOAD	
12	13	14	15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	16	<b>ЛОМИLОА</b> Л	2 1
ASK A QUESTION		#TUESDAYTIP MUSIC TIP OF THE WEEK	15	REPOST AN INSPIRING ARTIST YOU FOLLOW	17	SHARE A MUSIC VIDEO CLIP
ASK A	13 20	#TUESDAYTIP MUSIC TIP OF		REPOST AN INSPIRING ARTIST YOU		SHARE A MUSIC
ASK A QUESTION		#TUESDAYTIP MUSIC TIP OF THE WEEK	15	REPOST AN INSPIRING ARTIST YOU FOLLOW	17	SHARE A MUSIC VIDEO CLIP

### JANUARY CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	2 1
19	2 0	2 1	2 2	2 3	2 4	2 5
2 6	2 7	2 8	2 9	3 0	3 1	

### FEBRUARY CONTENT

#### OVERVIEW

#### Congratulations!

You made it through your first month of solid content! Realistically you were maybe only able to post every 2-4 days, especially if you're just starting out and have less content to post. That's absolutely fine because we're working towards the bigger picture here.

So, what are you looking to achieve in your second month of 2020?

Head back to your quarterly goals and if you've taken the video workshop, use the business plan we created. Re-adjust the goalposts if you need to.

Keep targets at eye level because you are heading into the half way mark before your next 3 month evaluation.

Maybe this quarter is about building and nurturing your fanbase? Great! Keep your eye on the prize, producing value-added content for your fans...

Feel free to repeat any of the ideas on the calendar a few times throughout the month, posting at the best times according to your analytics.

#### POSSIBLE FEBRUARY CONTENT

- Introduce a theme? Maybe a post series to add some structure? This could be a 'Clean The House Cover Song Saturday'! Whatever it is, have fun with it and make it a regular spot because that will give you some focus and you're less likely to burnout with a more structured posting strategy!
- Maybe you can introduce an 'Artist of the Month' highlighting other musicians that you follow?

### FEBRUARY CONTENT

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FEBRUARY CONTENT	

### FEBRUARY CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						PROMO PICTURE
						FIGIONE
						1
SHARE A BOOK THAT'S		PROMOTE A		BEHIND		HOST A
HELPED		FREE MUSIC		THE		PRIVATE CONCERT ON
Y O U R C A R E E R		DOWNLOAD		SCENES		FB LIVE
2	3	4	5	6	7	8
	MONDAV				VALENTINES	
	MONDAY MOTIVATION		INSPIRATIONAL QUOTE		D A Y INSPIRED	
	QUOTE				POST	
9	10	4.4				
		11	12	13	14	15
		''	12	13 R E P O S T		
ASK A		#TUESDAYTIP	12		14 SHARE SOMETHING	INSTAGRAM CHALLENGE
ASK A QUESTION			12	REPOST AN INSPIRING ARTIST YOU	SHARE	INSTAGRAM
	17	#TUESDAYTIP MUSIC TIP OF	12 19	REPOST AN INSPIRING	S H A R E S O M E T H I N G	INSTAGRAM CHALLENGE
QUESTION		#TUESDAYTIP MUSIC TIP OF THE WEEK		REPOST AN INSPIRING ARTIST YOU FOLLOW	SHARE SOMETHING FUNNY 21	INSTAGRAM CHALLENGE YOUR FANS
QUESTION	17 SHARE A	#TUESDAYTIP MUSIC TIP OF THE WEEK	19 <b>FREE</b>	REPOST AN INSPIRING ARTIST YOU FOLLOW	SHARE SOMETHING FUNNY 21	INSTAGRAM CHALLENGE YOUR FANS
QUESTION	17	#TUESDAYTIP MUSIC TIP OF THE WEEK	19	REPOST AN INSPIRING ARTIST YOU FOLLOW	SHARE SOMETHING FUNNY 21	INSTAGRAM CHALLENGE YOUR FANS

### FEBRUARY CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	2 0	2 1	2 2
2 3	2 4	2 5	2 6	2 7	2 8	2 9



#### MARCH CONTENT

#### OVERVIEW

The last month of the first quarter!

How did we get here? Weren't we just in 2019?

Alright, we have four more weeks to really smash those first quarter goals! Let's do this!

Dependent on your schedule, you might be looking at releasing your first/next track in April? That means the work with promotion starts here, in March. You should probably already have your music video and track completed by now. Begin trimming up a few extracts of both the video and the audio for content. Everything should be uploaded and your release date set across your online stores. Give yourself 4 - 6 weeks to allow for any problematic issues because, and here's no surprise, technology is not always our friend!! Allow space for internal error uploads, late cover artwork or maybe even a disgruntled team member (hopefully not)!

#### POSSIBLE MARCH CONTENT

- Start to tease the possibility of new music
- Run contests
- Continue to provide value-added content to your feed

### MARCH CONTENT

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МА	ARCH CONTENT	

### MARCH CALENDAR

SU	J N D A Y	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	REPOST SOMETHING INSPIRING	3	TEASE NEW MUSIC	5	PROMO PICTURE	7
		2	J	4	J	0	1
WOM	RNATIONAL EN'S DAY IRED POST 8	9	#TUESDAYTIP MUSIC TIP OF THE WEEK	11	PROMOTE A FREE MUSIC DOWNLOAD	13	ANNOUNCE NEW MUSIC RELEASE DATE 14
	15	SOUNDBITE OF NEW TRACK	17	INSPIRATIONAL QUOTE 18	19	SHARE CREATIVE PROCESS IE. SONGWRITING 20	21
	SK A ESTION 22	2 3	INSTAGRAM CHALLENGE YOUR FANS	2 5	ASK FANS TO SPOTIFY PRE-SAVE	27	TEASE MUSIC VIDEO CLIP 28
	2 9	' A R T I S T O F T H E M O N T H '	3 1				

### MARCH CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1					6	7
8	9	10	11	12	13	14
15	16	17	18	19	2 0	2 1
2 2	2 3	2 4	2 5	2 6	2 7	2 8
2 9						



#### APRIL CONTENT

#### OVERVIEW

What an exciting first quarter!

What did you achieve? Did you stick to your goals or were you a little ambitious? Let's not get this twisted, I'm all for ambition but make sure you're setting realistic goals and time frames, otherwise you could be setting yourself up for a fall before you're even at the hurdle.

No problem, re-evaluate! It's a brand new quarter and there's new challenges to be won!

OR, maybe you did smash it and in that case - that's amazing! Keep up the great work!

APRIL: If it's a release, that's amazing! Make sure you're all set and ready to go with everything including any promo, store uploads etc.

(Release Strategy Workshop coming in 2020!)

#### POSSIBLE APRIL CONTENT

- -We are in the thick of a release promo so go hard or go home. Get those Spotify Pre-Saves and gather those emails for your mailing list.
- -Be sure to have a strong strategy in place, by now you should have been in contact with music bloggers, magazines and radio stations and hopefully you have some reviews on their way in.
- Keep using the ideas from the first quarter, switching them up across the days.

### APRIL CONTENT

O V E R V I E W	
POSSIBLE APRIL CONTENT	

### APRIL CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			TEASE NEW MUSIC	2	WORLD PARTY DAY INSPIRED POST	4
INTERNATIONAL WOMEN'S DAY INSPIRED POST	6	#TUESDAYTIP MUSIC TIP OF THE WEEK	8	PROMOTE A FREE MUSIC DOWNLOAD	10	R E L E A S E T R A C K !
12	POST YOUR NEW SONG REVIEW	1 4	INSPIRATIONAL QUOTE 15	1 6	17	NATIONAL RECORD STORE DAY INSPIRED POST
RECOGNISE A FAN	2 0	INSTAGRAM CHALLENGE YOUR FANS TO A LIP SYNC OF YOUR NEW SONG	2 2	T E A S E M U S I C V I D E O C L I P	2 4	RELEASE MUSIC VIDEO!
P R O M O		ANNOUNCE WINNER OF YOUR		'ARTIST OF THE		

### APRIL CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	2 0	2 1	2 2	2 3	2 4	2 5
2 6						



#### MAY CONTENT

#### OVERVIEW

Congratulations on your new release! I hope it got tonnes of love!

Now we need to keep that momentum up, HOWEVER there's a fine line between publicity and a pain in the butt!

It's true, people do not come onto social media to buy. They are here to socialise which is why you must learn the art of the 'push/pull marketing technique'. As a musician, you are still a salesperson, you are asking fans to buy your product, that's either a physical purchase or a download/streaming of your music so tread carefully.

You want to keep your posts at a ratio of 1 in 5, meaning for every 5 posts, one of them is promotional and the others are personable and relatable, which is still a subtle sell because, you'll find that people buy the person usually and not so much the product!

Keep your Call To Action's short and sweet, making it easy for fans to accomplish what you want them to do!

#### POSSIBLE MAY CONTENT

- -Work on using your hashtags more this month to increase your fanbase
- -Use similar ideas as previous months
- -Post reviews
- -Post more 'Behind The Scenes' content to include fans

### MAY CONTENT

0 V E R V I E W	
MAY CONTENT	

### MAY CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						PROMO
					1	PICTURE 2
BEHIND THE SCENES IN THE STUDIO		#TUESDAYTIP MUSIC TIP OF THE WEEK		PROMOTE A FREE MUSIC DOWNLOAD		POST A REVIEW
3	4	5	6	7	8	9
	# M O N D A Y B L U E S I N S P I R E D P O S T		INSPIRATIONAL QUOTE		ASK FOR YOUTUBE SUBSCRIBERS	
10	11	12	13	1 4	15	16
RECOGNISE A FAN	18	INSTAGRAM CONTEST FOR BEST DANCER TO YOUR TRACK	2 0	B E H I N D T H E S C E N E S M U S I C V I D E O 2 1	2 2	Q&A ON REDDIT OR TWITTER 23
.,,		13	ANNOUNCE		#FLASHBACK	20
	PROMO PICTURE		WINNER OF YOUR INSTAGRAM CHALLENGE		FRIDAY QUOTE A LEGENDARY MUSICIAN	
2 4	2 5	2 6	2 7	2 8	2 9	3 0

### MAY CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
						2
3	4	5	6	7	8	9
10	11	12	13	1 4	15	16
17	18	19	2 0	2 1	2 2	2 3
2 4					2 9	3 0
24					2.0	0 0
3 1						



#### JUNE CONTENT

#### OVERVIEW

It's the last month of the second quarter and that means that we are HALF WAY people!

When I get to this stage in the year, I like to really take a good couple of days to make sure I am on the right path and to consider my options for the last 6 months of the year. I tend to visualise what I would like to be clinking my champagne glass to on New Years Eve at the end of the year. I ask myself questions on how I can really push those boundaries for these last two quarters, reaching for the more difficult opportunities.

Nothing worth having comes from sitting in your comfort zone so really stretch your limits here. Choose one of the more wilder goals from the 'Dream List Exercise' if you've taken our video workshop and look at what steps you need to take to achieve it.

Keep nurturing that fanbase of yours also, contact each one personally with a welcoming voice message! It will go a long way to show your appreciation that they are there and wanting to follow your journey!

#### POSSIBLE JUNE CONTENT

- -MOTIVATE and INSPIRE your followers, by pushing them to chase their dreams, it'll push you also!
- Promote that live show like your life depends on it, use your Instagram stories, show up live on Facebook. Do whatever it takes to get those tickets sold!

### JUNE CONTENT

OVERVIEW	
JUNE CONTENT	

### JUNE CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	I N T E R V I E W E X T R A C T	3	P R O M O P I C T U R E	5	#WEEKENDVIBES  POST A LIVE ACOUSTIC VERSION OF YOUR TRACK 6
7	GARNER SUPPORT FOR AN INDUSTRY CAUSE	9	PROMOTE A FREE MUSIC DOWNLOAD	11	P O S T A R E V I E W	13
ANNOUNCE A LIVE SHOW!	15	#TUESDAYTIP MUSIC TIP OF THE WEEK	17	POST PLAYLIST ADDITION	19	ASK FOR MAILING LIST SUBSCRIBERS IN RETURN FOR A SHOW TICKET RAFFLE 20
2 1	RECOGNISE A FAN	2 3	SHARE A ROUTINE OR RITUAL	2 5	BEHIND THE SCENES	27
#SUNDAY FUNDAY LIVE FB 28	2 9	'ARTIST OF THE MONTH'				

### JUNE CALENDAR

FILL THIS VERSION OUT

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					_	0
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	2 0
2 1	2 2	2 3	2 4	2 5	2 6	27
28						



### JULY CONTENT

#### OVERVIEW

Second quarter = DONE!

How did it go? Are you satisfied that your checklist is slowly disappearing, and that your targets are getting closer? Take a second to really appreciate the steps you have taken and whats been accomplished already! We are halfway through 2020! Are you feeling more accomplished? Let's keep going!

What does that third quarter look like for you? Maybe it's been a breeze so far? If so, ask yourself if you need to do to test & challenge yourself more? According to our rough estimated calendar, we could potentially be setting up for a new track release come August/September and looking at a live show also!

Let's look at some new ideas for posting!

#### POSSIBLE JULY CONTENT

- Use motivation to spark your followers mid year lull, it's a time when we start to get a little complacent but there's still 6 months to go and those 6 months could easily change your lives if you put the work in!
- Promote that show! Take pictures of your posters around the city and use your Instagram IGTV for doing so! IGTV will put you in the favour of the algorithm on Instagram which means you'll be showing up more often on feeds.
- Create 'spacers' for your lyrics using apps like CANVA or SNAPPA.

## JULY CONTENT

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JULY CONTENT	

## JULY CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			MOTIVATIONAL QUOTE	2	3	P R O M O T E
5	REPOST SOMETHING INSPIRING	7	SNEAK PEEK AT REHEARSALS 8	9	POST A REVIEW	11
GIVEAWAY RAFFLE! FREE SHOW TICKETS TO SOMEONE WHO FOLLOWS YOU	13	#TUESDAY TUNES PROMOTE AN OLD SONG	15	SHARE SOMETHING FUNNY	17	POSTER FOR LIVE SHOW
19	FACT OR FICTION!  PLAY A GAME WITH FANS 20	2 1	#HUMPDAY PROMOTE SONG ON ITUNES	2 3	SHOW DAY! FB LIVE BEHIND THE SCENES	2 5
#SUNDAYREAD PROMOTE A BOOK THAT'S HELPED YOUR CAREER 26	2 7	LIVE SHOW PICTURE	2 9	3 0	'ARTIST OF THE MONTH'	

### JULY CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	1	2	3	4
5	6	7	8	9	10	11
12	13	1 4	15	1 6	17	18
19	2 0	2 1	2 2	2 3	2 4	2 5
2 6	2 7	2 8	2 9	3 0	3 1	

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### AUGUST CONTENT

#### OVERVIEW

August means we're closing in on a similar process as the first quarter, promoting a possible new release. Head back and see if you remember anything that worked in particular on that first round that you might want to look at repeating.

Let's say that your next track is dropping in September for example, we need to again, make sure that you are fully prepared and ready, allowing time for mishaps and technology malfunctions!

Keep using all of that lovely content you gathered from the live show and any reviews or successful playlist submission promo to sprinkle into your feed along the way.

It's FESTIVAL month though, so maybe you're performing a lot? Keep gathering pictures and video for future content and promotion!

#### POSSIBLE AUGUST CONTENT

- We're all about the live stuff in August, the sun is shining and you're probably performing a bunch of garden parties or festivals. Lots of live feeds and Instagram stories!
- Keep recycling content from previous months
- Use new hashtags and have fun with it!

# AUGUST CONTENT

OVERVIEW	
AUGUST CONTENT	

### AUGUST CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
		# N A T I O N A L				
LIVE		FRIENDSHIP DAY		THANK		ASK
SHOW FOOTAGE		INSPIRED POST		A F A N		A QUESTION
2	3	4	5	6	7	8
					PROMOTE	
	# M O N D A Y B L U E S I N S P I R E D P O S T		INSPIRATIONAL QUOTE		Y O U R F A C E B O O K	
					PAGE	
9	10	11	12	13	1 4	15
	10	- ''	12	13	1 4	1 0
#NATIONAL TELLAJOKE	10		12	SHARE	1 4	A & D
#NATIONAL TELLAJOKE DAY	10	INTERVIEW EXTRACT	12		1 4	
#NATIONAL TELLAJOKE DAY INSPIRED POST		INTERVIEW EXTRACT		SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON		Q&A ON REDDIT OR TWITTER
#NATIONAL TELLAJOKE DAY INSPIRED	17	INTERVIEW	19	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN	2 1	Q&A ON REDDIT OR
#NATIONAL TELLAJOKE DAY INSPIRED POST	17 P R O M O	INTERVIEW EXTRACT		SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON		Q&A ON REDDIT OR TWITTER
#NATIONAL TELLAJOKE DAY INSPIRED POST	17	INTERVIEW EXTRACT	19 # N A T I O N A L D O G D A Y I N S P I R E D	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON	21 #FLASHBACK FRIDAY QUOTE A	Q&A ON REDDIT OR TWITTER
#NATIONAL TELLAJOKE DAY INSPIRED POST	17 P R O M O	INTERVIEW EXTRACT	19 # N A T I O N A L D O G D A Y	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON	2 1 # F L A S H B A C K F R I D A Y	Q&A ON REDDIT OR TWITTER
# N A T I O N A L T E L L A J O K E D A Y I N S P I R E D P O S T 16	PROMO PICTURE	INTERVIEW EXTRACT 18	19 # N A T I O N A L D O G D A Y I N S P I R E D P O S T	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON 20	21 #FLASHBACK FRIDAY QUOTE A LEGENDARY MUSICIAN	Q&A ON REDDIT OR TWITTER 22
#NATIONAL TELLAJOKE DAY INSPIRED POST 16	PROMO PICTURE	INTERVIEW EXTRACT 18	19 # N A T I O N A L D O G D A Y I N S P I R E D P O S T	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON 20	21 #FLASHBACK FRIDAY QUOTE A LEGENDARY MUSICIAN	Q&A ON REDDIT OR TWITTER 22
# N A T I O N A L T E L L A J O K E D A Y I N S P I R E D P O S T 16	PROMO PICTURE	INTERVIEW EXTRACT 18	19 # N A T I O N A L D O G D A Y I N S P I R E D P O S T	SHARE SOMETHING CONTROVERSIAL YOU HAVE AN OPINION ON 20	21 #FLASHBACK FRIDAY QUOTE A LEGENDARY MUSICIAN	Q&A ON REDDIT OR TWITTER 22

### AUGUST CALENDAR

SUNDAY	MONDAY		MEDNECDAV	THURSDAY	E D I N A V	SATURDAY
OUNDAT	WONDAT	TOLOBAT	WEDNEODAT	THORODAT	THUAT	
						1
2	3	4	5	6	7	8
9	10	11	12	13	1 4	15
			40			
16	17	18	19	2 0	2 1	2 2
2 3					28	2 9
20					2.0	2.0
3 0	3 1					

sextember

### SEPTEMBER CONTENT

#### OVERVIEW

September: The final month of the third quarter!

We've got some exciting milestones waiting to happen and that's our focus this month. Let's promote that possible second track like we've never promoted it before. Lots of showing up LIVE and sharing soundbites of the track.

In amongst this, we can follow it up with the music video so get those visuals on point and trim up a few exciting extracts to post later on!

Make this exciting month COUNT!

#### SEPTEMBER CONTENT

- We're in promo world so let's keep giving the fans what they want with short clips of both video and audio.
- Gather those mailing lists with Spotify Pre-Save options and contest giveaways
- Keep sending love and support to other artists and fans!
- ASK people to spread the word about the new release!

# SEPTEMBER CONTENT

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SEPTEMBER	CONTENT

## SEPTEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		PROMO PICTURE	0	M O T I V A T I O N A L Q U O T E		PROMOTE YOUR INSTAGRAM
	REPOST SOMETHING INSPIRING	1	A N N O U N C E N E W T R A C K	3	S P O T I F Y P R E - S A V E	5
6	7	8	9	10	11	12
TEASE A SOUNDBITE OF NEW TRACK	1 4	#TUESDAY TUNES PROMOTE AN OLD SONG	16	SPACER OF YOUR LYRICS	18	RELEASE NEW TRACK!
POST A REVIEW	2 1	#HUMPDAY PROMOTE SONG ON ITUNES	2 3	FREE SONG DOWNLOAD FOR MAILING LIST SUBSCRIBERS	2 5	RELEASE NEW MUSIC VIDEO!
27	SET A 'SING OFF' CHALLENGE FOR YOUR FANS	2 9	'ARTIST OF THE MONTH'			

### SEPTEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	9	1 0	11	12
13	1 4	15	16	17	18	19
2 0	2 1	2 2	2 3	2 4	2 5	2 6
27						

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### OCTOBER CONTENT

#### OVERVIEW

October, the first month of the final quarter!

Let's just appreciate those successes in your career that you have taken towards your dreams this year so far. You've potentially:

- Built a more engaged following with your value-added content
- Released two new tracks
- Released two new music videos
- Put on a show
- Possibly performed in festivals or other local events

That's pretty awesome!

If you didn't get around to some of these things, that's fine too! There's still TIME to make a difference in your career within this last quarter.

Really sit and evaluate what these last three months are set to look like for you.

#### POSSIBLE OCTOBER CONTENT

- -Continued promotion of the newly released track
- -Start to tease the idea of a Nov/Dec live show
- Introduce more games to play with your fans
- Show up live more consistently

# OCTOBER CONTENT

OVERVIEW
OCTOBER CONTENT

## OCTOBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						PROMOTE YOUR TWITTER
				1	2	3
	REPOST SOMETHING INSPIRING		FACT OR FICTION GAME	0	ANNOUNCE WINNER OF CHALLENGE	10
4	5	6	7	8	9	10
POST A		#TUESDAYTIP		SPACER		ANNOUNCE
BLOG		M II O I O D I Z				
		MUSIC BIZ TIP OF THE		OF YOUR		LIVE
REVIEW	12		14	LYRICS	16	SHOW!
REVIEW	PROMOTE A PLAYLIST ADDITION	TIP OF THE WEEK	# H U M P D A Y P R O M O T E S O N G O N I T U N E S	LYRICS	'SPOT THE MISSING' GAME**	
REVIEW	PROMOTE A PLAYLIST	TIP OF THE WEEK	#HUMPDAY PROMOTE SONG ON	LYRICS	'SPOT THE MISSING'	SHOW!
REVIEW 11	PROMOTE A PLAYLIST ADDITION	TIP OF THE WEEK 13	#HUMPDAY PROMOTE SONG ON ITUNES	L Y R I C S 15	'SPOT THE MISSING' GAME**	S H O W !

### OCTOBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	1 4	15	16	17
18	19	2 0	2 1	2 2	2 3	2 4
2 5	2 6	2 7	2 8	2 9	3 0	3 1

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### NOVEMBER CONTENT

#### OVERVIEW

November begins the festivities as we start to notice the holidays creeping up on us. Take FULL advantage of this because you can make some really imaginative content around this time of year.

We're looking at getting fans to your possible live show this month too, give incentives, run challenges and contests for free tickets, find ways of really spreading the word around and overall, put on a great show!

There's no better publicity than positive word of mouth.

Another form of revenue for a musician is a merchandise range, maybe you're planning to introduce something like this in time for this show? It's a great push to try and get in some holiday gift sales also!

#### POSSIBLE NOVEMBER CONTENT

- Live Show promotion
- Play games and run contests for your fans
- Introduce a merchandise range just in time for your live show and also for Christmas

# NOVEMBER CONTENT

0 V E R V I E W	
NOVEMBER CONTENT	

## NOVEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
PROMO PICTURE	2	MOTIVATIONAL QUOTE	4	TEMPLATE QUESTIONS GAME**	6	BEHIND THE SCENES SHOW REHEARSAL
8	INTRODUCE NEW MERCH RANGE	10	LIVE SHOW POSTER	12	ANNOUNCE WINNER OF CHALLENGE	14
FLASH SALE MERCH	16	#TUESDAYTIP  MUSIC BIZ TIP OF THE  WEEK	18	SPACER OF YOUR LYRICS	2 0	PROMOTE YOUR SOUNDCLOUD 21
2 2	MERCH AD ON PINTEREST 23	2 4	# G I V E A W A Y T I C K E T S C O N T E S T	2 6	SHOW NIGHT! BEHIND THE SCENES 27	2 8
2 9	'ARTIST OF THE MONTH'					

### NOVEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11	12	13	1 4
15	1 6	17	18	19	2 0	2 1
2 2	2 3	2 4	2 5	2 6	27	2 8
2 9	3 0					

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### DECEMBER CONTENT

#### OVERVIEW

It's almost time to sit back and relax for the holidays, cheers to your success and take a well earned break for a week.

BUT not yet, we need to fill your feed with festivities, joy and potential sales!

So this year, in amongst the madness of track releases, live shows, merchandise and music videos, you could round it off by looking at your following and taking an engagement test. I'm a huge believer in the fact that you do NOT need hundreds of thousands of followers to make a difference, you just need the RIGHT followers. The ones that support you in every which way possible. To measure your engagement use this trick:

- Look at your last 12 posts on Instagram.
- Work between the 4th and the 10th post (7 posts total)
- Add up your 'likes' across the 7 posts and divide that number by how many followers you have.

1 - 4% = AVERAGE

4-8% = ABOVE AVERAGE

8-12% = GREAT

Above 12% = EXCELLENT

Remember that if you're feeling envious of someone that has a lot of followers, but their posts are getting low interaction, it means that those followers are not feeling influenced by this person, are not interested in the content and it could also possibly mean that they have a shady following! Focus on your own growth, not anybody elses.

#### POSSIBLE DECEMBER CONTENT

- Fill your feed with personable, relatable content
- Spread positivity to your followers
- Share your music (and possibly some festive covers!)

# DECEMBER CONTENT

0 V E R V I E W
DECEMBER CONTENT

# DECEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		MOTIVATIONAL QUOTE	2	PROMOTE YOUR BANDCAMP PROFILE	4	LIVE SHOW PICTURE
6	GARNER SUPPORT FOR A XMAS CAUSE	8	IGTV LIVE ON INSTAGRAM 9	10	ASK A QUESTION	12
FLASH SALE MERCH GIFT	1 4	#TUESDAYTIP MUSIC BIZ TIP OF THE WEEK 15	16	#FESTIVE POST	18	PERSONAL PICTURE WITH FRIENDS
2 0	POST A XMAS COVER SONG	2 2	XMAS GIVEAWAY IE. MUSIC DOWNLOAD 23	2 4	CHRISTMAS DAY POST 25	2 6
PROMO PICTURE	2 8	'ARTIST OF THE MONTH'	3 0	NEW YEARS EVE POST		

## DECEMBER CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	9	1 0	11	12
13	1 4	15	16	17	18	19
2 0	2 1	2 2	2 3	2 4	2 5	2 6
27	2 8	2 9	3 0	3 1		